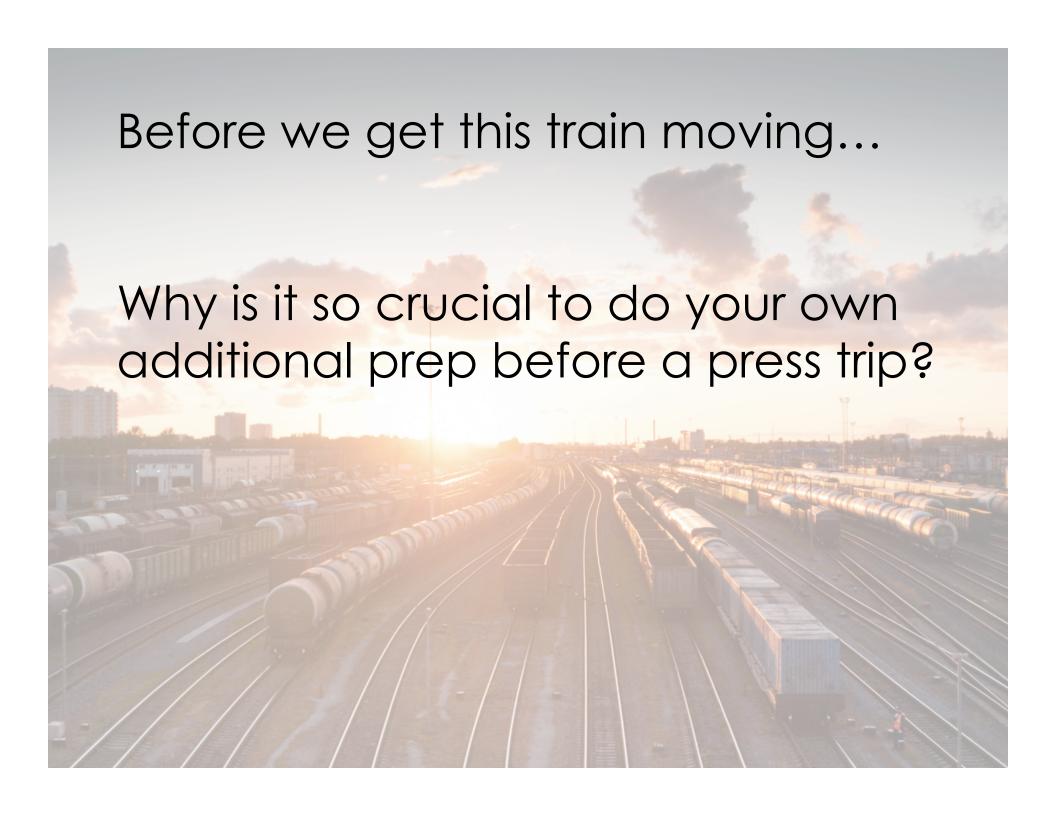


## Today, we're going to talk about...

- 1. You burning questions on pitching press trips
- 2. Pre-research your itinerary and breaking up your trip for focus areas
- 3. Matching your research to specific sections to make sure you get the \*right\* research on the ground



Quick recap: How do you handle applying for a trip when you don't have a confirmed assignment?

More specifically: Should you apply for or except a press trip even if you don't have a story lined nbş

Is it safe for you to pre-pitch stories about a destination that you've never visited based on what a PR says?

What if you go on a trip expecting to pitch post trip and none of your pitches are accepted?

## Reframing your research for pitch ideas

#### Type of Article

- News brief
- Interview
- Business profile
- Person profile
- Round-up
  - Multi-destination/activity (basket of kittens)
  - Destination guide
- Narrative feature
- Postcard
- Personal essay
- Service/how-to

#### What Often Goes Wrong

- Just one venue → Round-up
- Single-venue story on something that's not new 
   business best practices profile on individual or location
- Full-destination, full-trip piece >
   Transformation tale or itinerary

# There is no message without an audience. What is yours?

#### The First-Pass Research Questions

- What's already been written?
- What is the area's demographic?
- What is the destination looking for/ expecting in terms of coverage?
- Who flies there? Is it a drive-in market?
   How far?

#### Pre-Trip Experience

- Are flights included?
- Can you ask for extra days?
- Working the confirmed assignment Catch-22
- Can you ask for changes in the itinerary?
- Can you ask/push for the itinerary?

What on the itinerary makes sense for you, your writing, and the types of magazines you'd like to write for?

|                                       | Travel<br>Style | Type of<br>Article | Audience | Geo<br>Regions | Int'I<br>Distribution |
|---------------------------------------|-----------------|--------------------|----------|----------------|-----------------------|
| River<br>Oaks<br>District             |                 |                    |          |                |                       |
| Moody<br>Center                       |                 |                    |          |                |                       |
| Neighbo<br>orhood<br>Arch<br>Walk w/L |                 |                    |          |                |                       |
| Buffalo<br>Bayou<br>Park              |                 |                    |          |                |                       |
| The<br>Menil                          |                 |                    |          |                |                       |

#### Filling in the Markets

- Focus on a few areas of interest/ attractions
- Break out into many ideas with many potential markets
- Pitch before or after?
  - Depends on you
  - Depends on lead time

### Thanks so much for joining us today!

### It was a pleasure chatting travel writing with you ©

Whenever you need to double check an idea fit, your assumptions about editors, or your self doubt on whether your idea is good, email <a href="mailto:questions@dreamoftravelwriting.com">questions@dreamoftravelwriting.com</a>.

