

Dream of Travel Writing

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## Securing Interview Sources to Make Your Stories Sing

by Gabi Logan, founder of Dream of Travel Writing

# Today, we're going to talk about...

#### 1. Does your story need sources?

2. Who exactly do you need to talk to for this particular story?

3. Where can you find these people?

4. How do you reach out to these people once you've found them?

#### Before we get this train moving...

## How do you know if your story would benefit from sources?

## Is your expertise enough?

## Let's take some examples

# Anyone have a story idea we can workshop?

# Two main types of interviews, authority and everyman.

# Both can be set up in advance or on the fly.

## The Incredible Power of the Starter CVB Interview

## Authority Interviews:

- Talking head types
- Hospitality and tourism professors (a great, untapped resource)
- CVBs
- Regional or topical tourism assocation
- Mayors or other city officials
- Business owners
- Third-party DMO/DMCs

### Everyman Interviews:

- Couchsurfing/Airbnb host (Airbnb experiences also great connections here)
- Other social networks like A Small World
- Twitter
- Local bloggers
- Referrals from your social network
- Good 'ole chatting people up
- HARO
- Referrals from authority interview sources

# Where do you find these people??

### Sources for sources:

- LinkedIn searches by title, year, and more
- LinkedIn and Facebook groups (great for beats)
- HARO, ProfNet
- Specialized forums
- Award lists
- Association membership lists

# When contacting sources, you must include these info points:

- The name of the magazine
- The publication date
- The deadline if pressing (but you typically shouldn't)
- What you want to talk about
- Why \*this\* source

Hi Sarah and Tiffany,

Thank you so much for your help with my previous piece on sustainable meetings in which I featured Virginia Beach!

Right now, I'm working on a column on meeting destinations with a strong sense of Americana, patriotism or American history, and I'll be featuring Virginia Beach.

Can you help me with two things:

- a brief (10-15 minute interview) with an appropriate rep from the CVB
- 4-5 high-res images of your destination in line with this topic

Thank you so much for your help!

Gabi

Gabi Logan Contributor

# When you need to be pushy...

#### Thanks so much for joining us today!

# It was a pleasure chatting travel writing with you ③

Whenever you need to double check an idea fit, your assumptions about editors, or your self doubt on whether your idea is good, email <u>questions@dreamoftravelwriting.com</u>.

